

Economic Development, Community Character & Quality of Life – What's the Link?

> Your Town Workshop August 19, 2010 © Ed McMahon



"Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs."

> Source: United Nations, Bruntland Commission Report



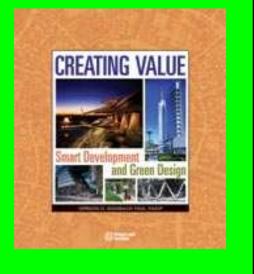


#### "Conservation is a state of harmony between man and nature."

-Aldo Leopold

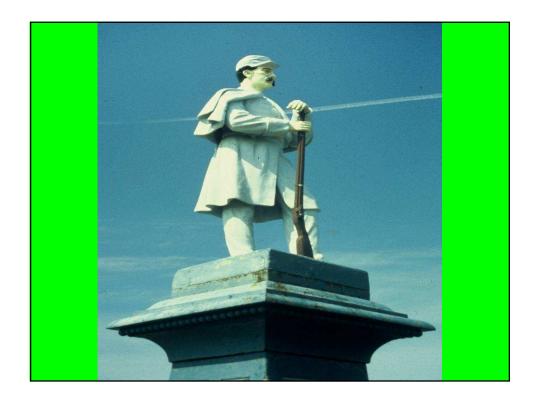
## **Sustainability Goals**

- Healthy Environment
- Vigorous Economy
- Vibrant Community



"If a building, a landscape or a city is not beautiful, it will not be loved, if it is not loved, it won't be maintained and improved. In short, it won't be sustained."

> Doug Kelbaugh, Dean, University of Michigan, School of Architecture









## The Patterns of Development

- Where you put development
- How you arrange development
- What development looks like

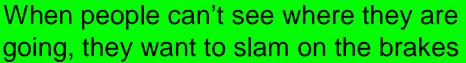






"Every community needs a long range conservation plan, just like it needs a long range transportation plan."



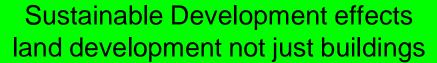




#### Green Buildings – A Key to Sustainability

- Energy Efficiency
- Water Conservation
  and Reuse
- Indoor Air Quality
- Materials
- Site Planning and Waste Management
- 3<sup>rd</sup> Party Verification















#### The Value of Trees

- "Studies show that developed lots with trees sell for an average of 15-20 percent more than similarly sized lots without trees."
- Tree planting and preservation pays off not only on upscale properties, but on smaller inexpensive lots as well.
- Trees also help clean the air, provide a home for wildlife, slow stormwater runoff and reduce the urban heat island effect."

Source: Building Greener Neighborhoods: Trees as Part of the Plan, NAHB





# Value of Landscaping

- Increases financial return from 5 to 15 percent
- Increases the rate of project absorption
- Increases employee productivity, morale and job satisfaction
- Helps developers win support for proposals

- ULI, Value By Design

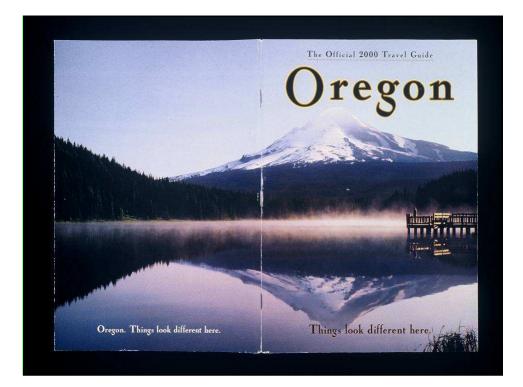




COMMUNITY IMAGE IS CRITICAL TO ECONOMIC VITALITY AND QUALITY OF LIFE

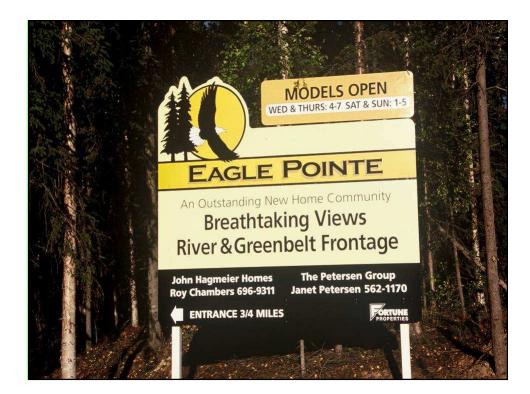
"How people think of a place is less tangible, but more important than just about anything else"

> Richard Florida, Author The Creative Class

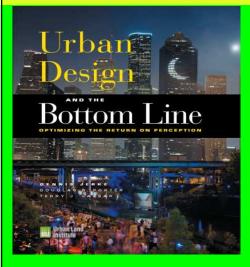








## **Green Space & Property Values**



- "The relationship between rising property values and green spaces is well documented."
- "Some studies find as much as a 15 to 30 % increase in the value of properties adjacent to parks and open space."



## Charleston Waterfront - Before



## Charleston Waterfront - After





#### Value of Open Space

- Developers build golf courses because golf courses sell real estate at premium prices
- Very expensive to design, build & maintain golf courses
- Parks and open spaces also sell real estate at premium prices <u>at lower costs to</u> <u>create</u> and maintain



#### Community Amenities Sought by Homebuyers

- Walking trails/bike paths
- Parks/natural areas
- Playgrounds
- Daycare
- Soccer Fields
- Golf Course



- 36% - 26%

- 21%
- 14%
- 9%
- 9%
- 6%

- April 2004 National Association of Realtors National Assn. of Homebuilders

# 

Identify and preserve historic buildings, neighborhoods and landscapes













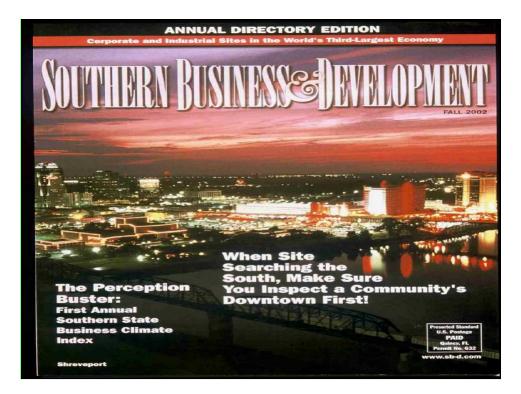


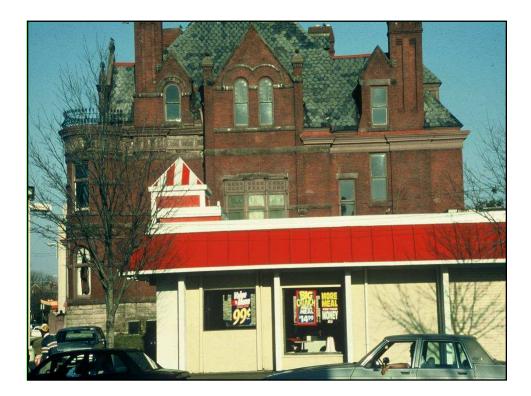




Among cities and towns with no particular recreational appeal, those that preserve their past continue to enjoy tourism. Those that haven't, receive Almost no tourism at all. Tourists simply won't go to a city that has lost its soul."

- Arthur Frommer





New Construction Should Enhance Community Character





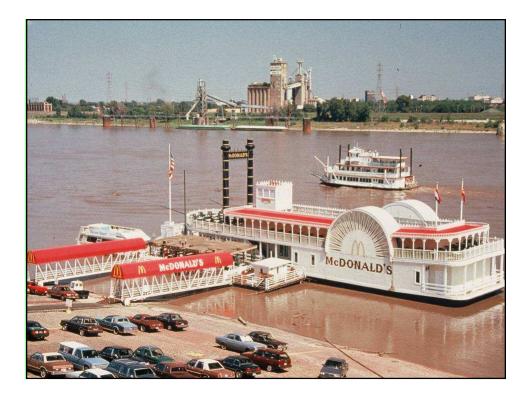














#### You Have a Choice!

"When a chain store developer come to town they generally have three designs (A, B, or C) ranging from Anywhere USA to Unique (sensitive to local character)."

"Which one gets built depends heavily upon how much push back the company gets from local residents and officials about design & its importance."

Source: Bob Gibbs, Retail Consultant, Birmingham, MI







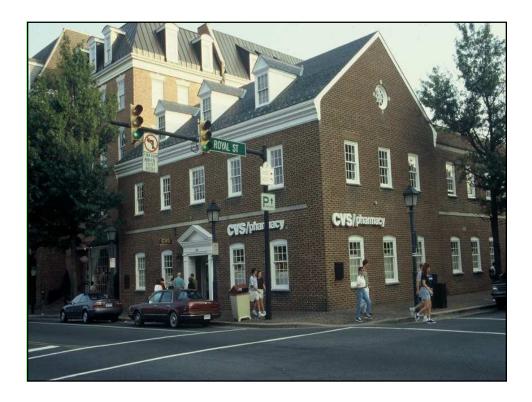
































"We've reached a stage

Where we can be flexible.

We no longer have to build

a gray-blue battleship box."

Robert W. Stoker Wal-Mart's Senior Real Estate Manager

#### The Changing Shape of Big Box Stores



A growing number of big box stores are located in multi-story buildings, which means they use less land, fit better with the community and are accessible on foot or by transit.

Target, Stamford, Connecticut



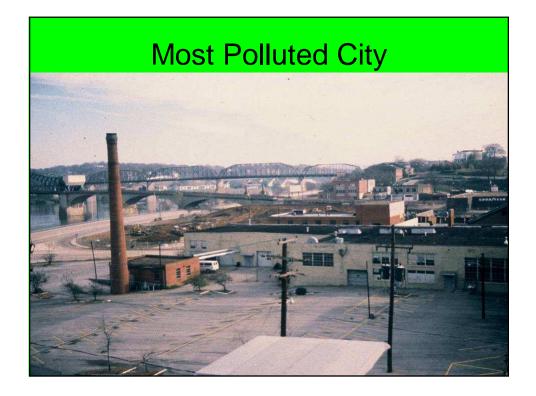






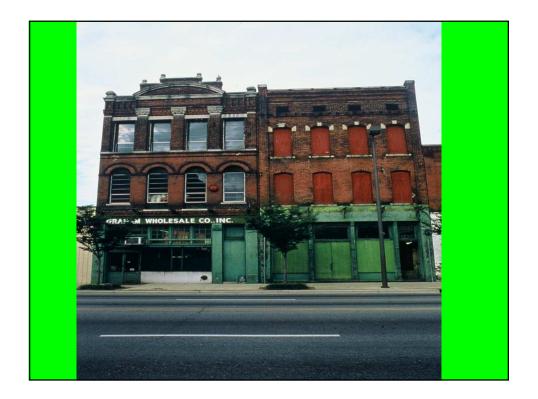
#### Secrets of Successful Communities

- Develop a vision for the future
- Inventory local assets and resources
- Build plans around the enhancement of assets
- Use education, incentives, partnerships and voluntary initiatives not just regulation
- Pick and choose among development proposals
- Cooperate with neighbors for mutual benefit
- Protect community character as well as ecology and economics
- Have strong leaders & committed citizens



#### Model for Sustainable Development

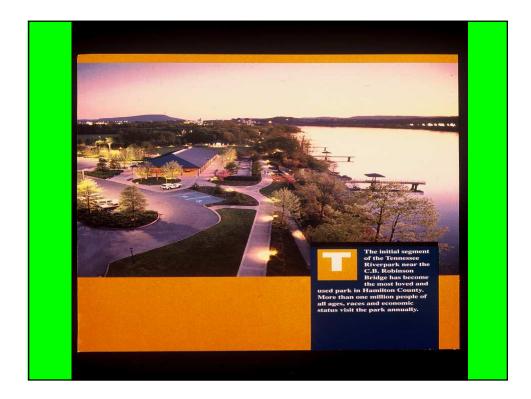


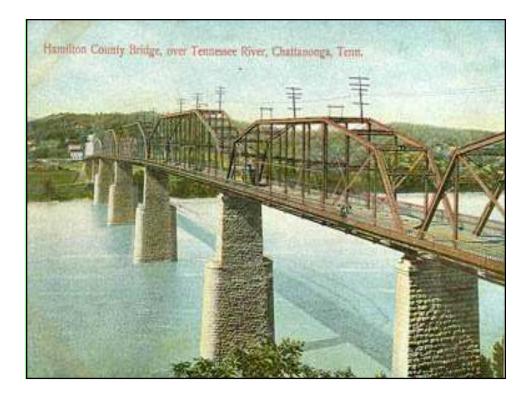




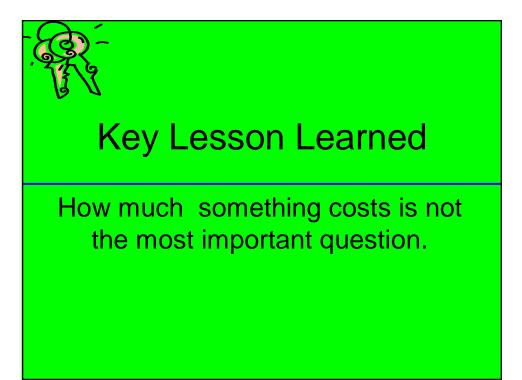


















## **Key Lesson Learned**

# Why would anybody invest in a community that won't invest in itself?





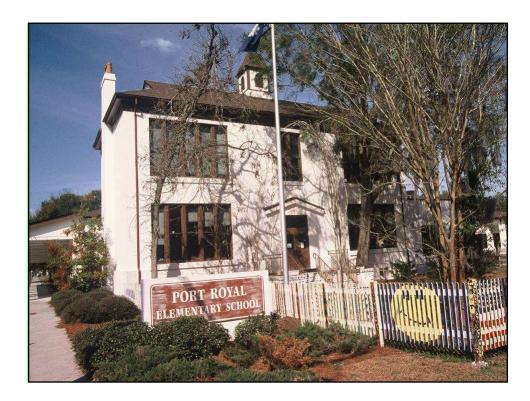


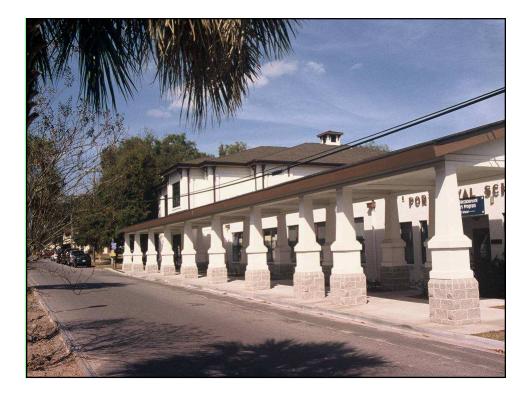
















### **Inventory Assets**

- Natural Resources
- Cultural Resources
- Human Resources
- Economic Resources
- Educational Resources















## **Explore Beyond Regulation**

- Education
- Incentives
- Partnerships
- Voluntary Initiatives

#### Why Do We Educate?











"We take stock of a city like we take stock of a man. The clothes or appearance are the externals by which we judge."

- Mark Twain



# **Community Character**



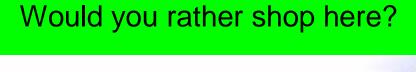
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#### **Deteriorates One Project at a Time**





SUCCESSFUL COMMUNITIES PICK AND CHOOSE AMONG DEVELOPMENT PROPOSALS









"People stay longer, spend more money and come back more often to places that attract their affection."

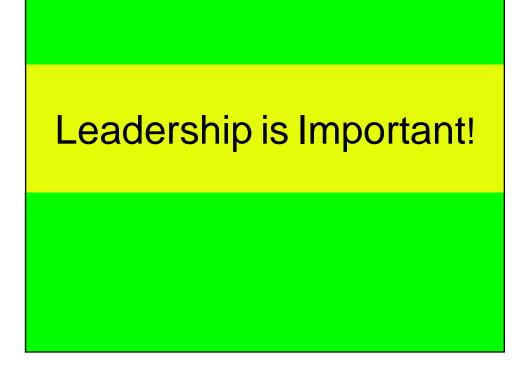
Source: Urban Design and the Bottom Line, ULI, 2009

### Hometown Hero's!

"Never doubt that a small group of committed individuals can change the world. Indeed, it is the only thing that ever has."

- Margaret Mead





#### **But Sometimes Unappreciated!**



"Apart from medicine, education, wine, public order, roads, irrigation, public health and a fresh water system, what have the Romans ever done for us?"

Source: Monty Python's, Life of Brian

# A Final Thought

Vision counts, but implementation is priceless!

# Thank You!

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